

Sample Output for aer.bst

ivo welch

May 26, 2003

Included cite's are (Bikhchandani, Hirshleifer and Welch 1992), (Welch 2003), and (Welch 2002). Included citeasnoun's are Bikhchandani et al. (1992), Welch (2003), and Welch (2002). The bibliography, created via the bst file, follows.

References

Bikhchandani, Sushil, David Hirshleifer, and Ivo Welch, "A Theory of Fads, Fashion, Custom, and Cultural Change as Informational Cascades," *Journal of Political Economy*, October 1992, 100 (5), 992-1026.

Welch, Ivo, "The Top Achievements, Challenges, and Failures of Finance," Technical Report, Yale SOM 2002.

____, *A First Course in Finance*, New Haven, CT: IAW Press, 2003.